



Announcement

613 Finish Changes Effective May 1, 2010

Beginning May 1, 2010, orders placed for 613 (Dark Oxidized Satin Bronze, Oil Rubbed) finish hardware will be manufactured with a newly enhanced coloring process that exhibits a traditional brown color. This new brown color will become standard on all Yale® 613 finish orders. A new 722 (Black Oxidized Bronze, Oil Rubbed) finish designation is being introduced to specify the dark black finish color provided prior to May 1, 2010. There will be no change to our lifetime PVD finish – 613e.

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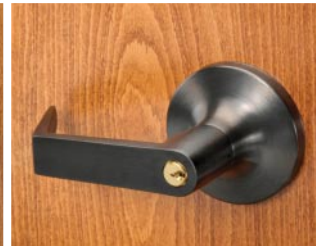
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613 Finish
Dark Oxidized Satin Bronze,
Oil Rubbed
Effective May 1, 2010
(New)



722 Finish
Black Oxidized Bronze,
Oil Rubbed
Effective May 1, 2010
(Previous 613 designation)



613e Finish
Dark Oxidized Satin Bronze,
PVD
(No Changes)

With the industry trend of expanding color options this finish enhancement is being introduced to give more choices when it comes to effectively matching architect and designers requirements for architectural bronze finishes.

ANSI/BHMA A156.18 standard for materials and finishes:

Finish Code	Finish Description	Base Metal	Nearest former US Equivalent
613	Dark oxidized satin bronze, oil rubbed	Bronze	US10B
722	Dark oxidized bronze, oil rubbed	Architectural Bronze	US10A

How to Order on May 1, 2010:

Brown finish = AUR x 8807FL x 613
Black finish = AUR x 8807FL x 722
Lifetime finish = AUR x 8807FL x 613e



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Frequently Asked Questions:

What color is the Yale® 613 finish when ordered PRIOR to May 1, 2010? 613 ordered prior to May 1 is produced as a black, oil rubbed finish.

What color is the Yale 613 finish when ordered AFTER May 1, 2010? 613 ordered after May 1 will be produced as a brown, oil rubbed finish.

What if the black finish is required after May 1 to match an existing installation? After May 1, 2010, the 722 finish designation should be specified if the black finish is required to match an existing installation.

Can the new 613-Brown finish be ordered prior to May 1? Prior to May 1, orders can be placed for the 613-Brown finish. Purchase orders must clearly state "613-BROWN".

If purchase order is dated prior to May 1, but is not entered into the Yale system until the week of May 3, what finish will be provided for 613 product? The finish change applies to any order being entered into the Yale system after May 1, 2010. If the order was submitted or dated prior to May, customer service will verify with the customer the correct finish to be provided.

If an order ships from the factory on May 3, what color will be provided for 613 finish? Black. Please remember any order entered into the Yale system beginning in May will be produced using the 613 Brown finish. Any orders entered into the Yale system prior to May 1 will be produced with the 613 Black regardless of the ship date.

What about existing stock of Yale 613 finish hardware prior to May? Yale can provide labels with bold black 722 text which can be applied over the 613 product packaging labels. Call customer service or TPS to request labels.

Will customer service confirm the correct 613 finish? Yes. Customer service will notify and confirm any 613 finish hardware orders with product quantities greater than ten (10) to be entered after May 1 through months end.

Is there a price difference between 613 and 722 finishes? No. Both finishes will be offered at current 613 pricing.

Will there be a change to the 613e PVD lifetime finish? There will no change to the finish color currently provided for 613e.

Will there be any products that will not be available in both 613 and 722 finishes? Available finishes for each product type is detailed within the Yale price book. There are several products that may not be available in the 722 finish.

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